Sustainable wood value chains

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The global megatrends - drivers for sustainable forestry



Major global trends drive the world's demand for renewable materials. Bio-based products are not only reusable, but also renewable.





The renewable materials company – our target







Stora Enso worldwide

• Countries where Stora Enso has production, plantations, or projects

Stora Enso's markets

4 7/12/2018 Stora Enso Key Facts

Portfolio aimed at growth





Consumer Board – Expansion of relative market share in profitable niches Packaging Solutions – Selective profitable growth Biomaterials – Strengthening current business and creating new profitable growth

Wood Products – Accelerating growth Paper – Strategy for maximum cash generation

Examples of our solutions replacing fossil-based materials today

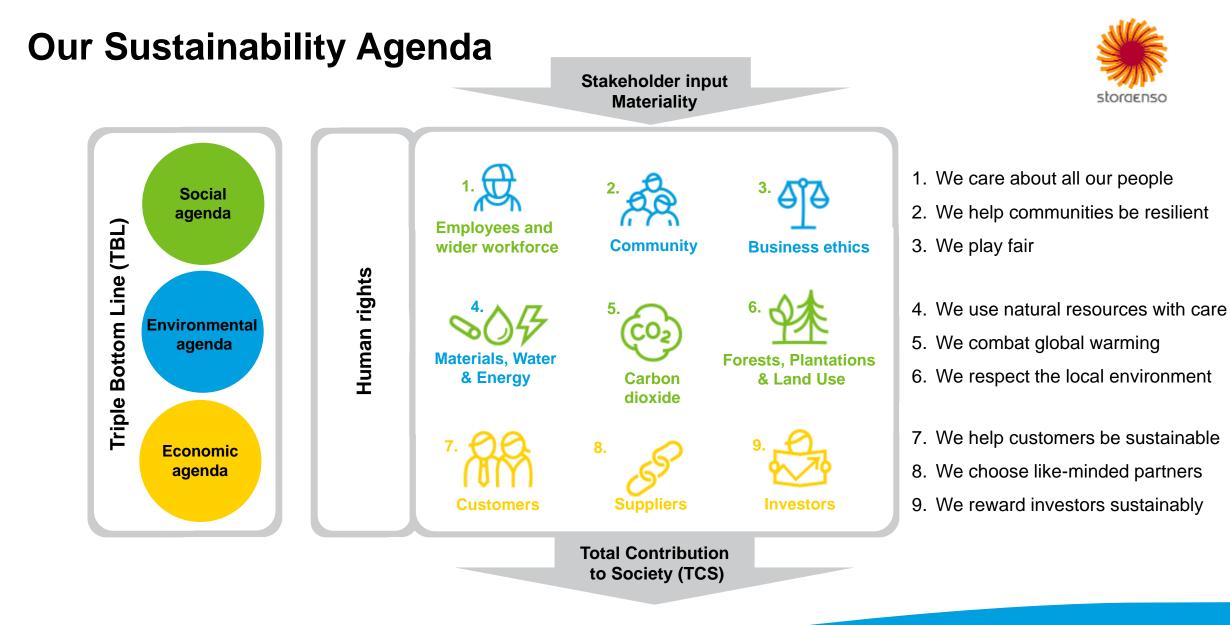




Our road to success in the bioeconomy







100 years of Nordic forestry



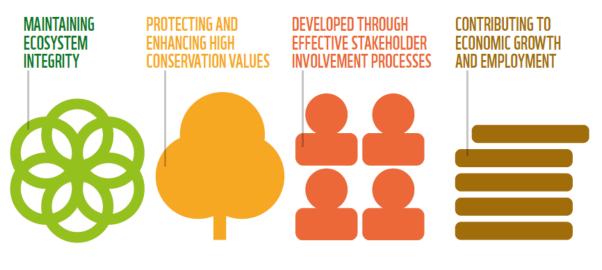




Sustainable forestry and end use driven value chains –engine for growth in business and society in Nordics



- Drives the development of the whole country
- Local society develops
- Good for climate and environment
- More job opportunities
- Increased competence development
- Increased use of technical and digital solutions
- Increased profit for the country
- Export possibilities



WELL MANAGED PLANTATIONS

Your local perspective translates your perception of all forests "Our Nordic forests are different, from south to north"





All Plantations are different – in many ways
Guiding principles is good, but competence based local adaptations are essential

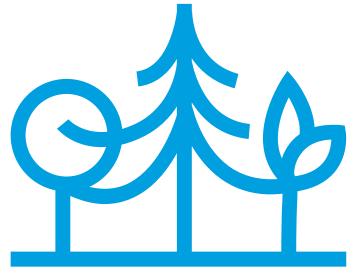




Prerequisites that is needed to succeed -both for companies, society and private individuals

- Accurate ownership of land respect land rights companies as well as private persons
- End market driven business cases ,
 - "created value in a value chain, do not "just plant trees" or "distribute or funjds"
- Value creation becomes the engine for growth
 - True growth in society, for companies and individuals
 - Free trade market driven
- Framework, such as stabil and predictable legislations and investments in infrastructure long time horizons
- A promoting and development oriented state/forest administration
- Good relations and co-operation with Local communities and stakeholders
- Fundamental- Produce products that have a higher value than energy







WHAT'S NEXT